

***Fiber Forward: Break Barriers, Drive Innovation, and Master the Future of Connectivity***



**PANEL  
DISCUSSION**

**DATE: Tuesday, January 28<sup>th</sup>, 2025**

**TIME: 2:00 pm EST**



# CHALLENGES OF DEPLOYING FIBER



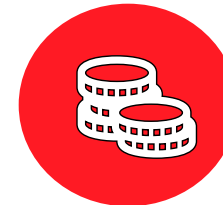
**Low Population**



**Geographical**



**Workforce**



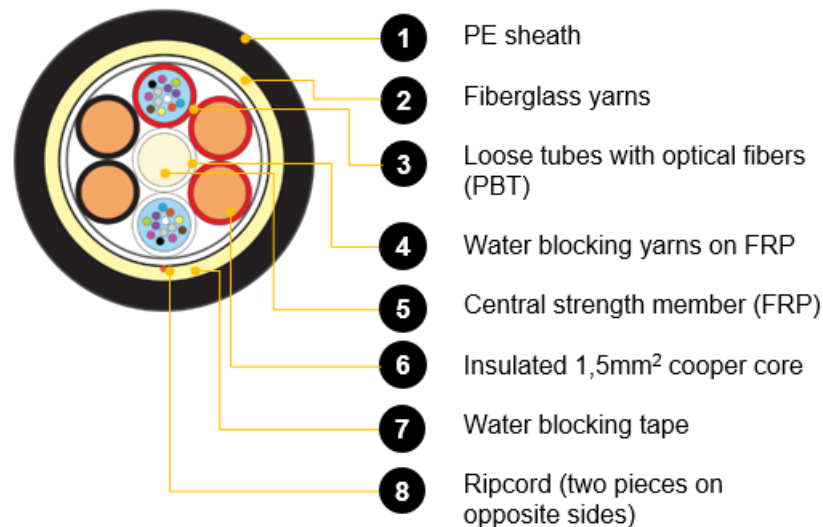
**Funds**



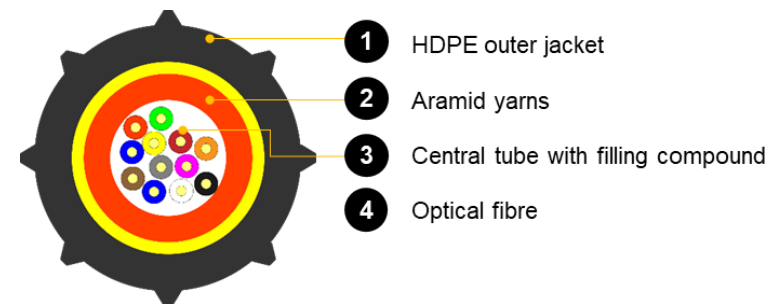
# FIBRAIN SOLUTION To LURE



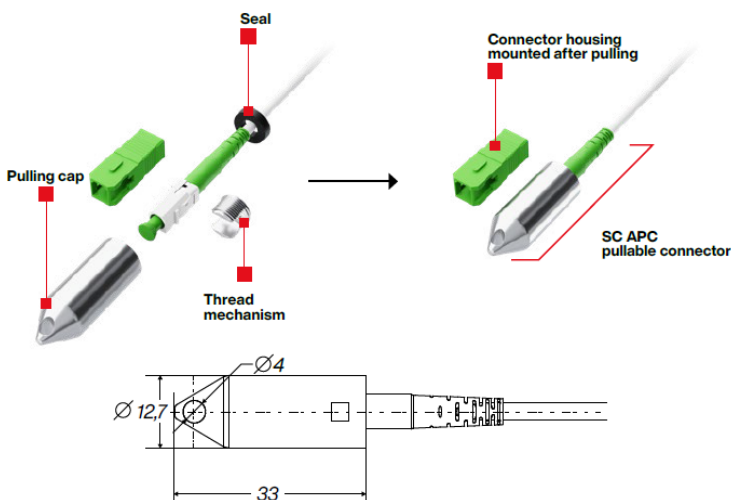
**ADSS**



**HYBRID SOLUTION**



**COMPACT SOLUTION**



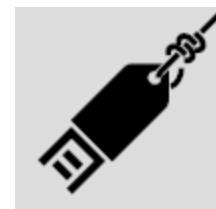
**AIR Cube XS**



**Rapid Box XS**



**Pre-CONNECTORISED SOLUTION**



**Terminated with special ending**  
the plug protect the connector's body during pulling operation and allows to install cord



**Fast installation for direct pulling**  
cable kit ready for installation by pulling through the microducts or corrugated tubes





**DESIGNED AND DEVELOPED  
IN POLAND**

**Best-in-class independent vendors  
GPON / XGS-PON ONTs and Ethernet Routers  
(CPE)**

# HALNy NETWORKS



# MANUFACTURING CENTRES

TOTAL AREA: 38 300 m<sup>2</sup>

MANUFACTURING: 28 200 m<sup>2</sup>  
LABORATORIES: 2 100 m<sup>2</sup>  
OFFICES: 2 500 m<sup>2</sup>  
WAREHOUSES: 5 500 m<sup>2</sup>



**5 R&D and laboratory  
departments**



JASIONKA  
ZACZERNIE 1  
ZACZERNIE 2  
GŁOGÓW MAŁOPOLSKI



**2.5 million miles per year**



FIBRAIN





# RAW-MATERIAL INCOMING INSPECTION

CONTOLLED PARAMETERS:

- VISUAL CONDITION
- TENSILE STRENGTH
- ELONGATION AT BREAK
- GEOMETRIC DIMENSIONS
- BENDING RADIUS
- ELECTRICAL RESISTANCE
- WATER ABSORPTION
- SPEED AND HEIGHT OF SWELLING
- SHRINKAGE
- WINDING QUALITY
- OPTICAL ATTENUATION
- HUMIDITY

<b>FIBRAIN</b>		<b>RAW MATERIALS REQUIREMENTS</b>	No: F.WMS.J.012	Revision: 05	
			Date: 2024-11-08	Page: 1 / 2	
<b>Polybutylene terephthalate - PBT</b>					
Revision:	Date:	Description:	Issued:	Verified:	Approved:
00	2016-12-16		Rafal Cichon	Piotr Krzeminski	Filip Walkowicz
01	2017-11-16	Revision of requirements	Sebastian Szeliga	Pawel Bocheniski	Filip Walkowicz
02	2018-03-13	Changes in the production process	Sebastian Szeliga	Piotr Krzeminski	Filip Walkowicz
03	2018-09-21	Revision of requirements	Sebastian Szeliga	Filip Walkowicz	Filip Walkowicz
04	2021-05-10	Revision of requirements	Ewa Porada	Pawel Bocheniski	Pawel Bocheniski
05	2024-11-08	Revision of requirements – MFR/MVR	Ewa Porada	Pawel Bocheniski	Pawel Bocheniski

1. Requirements

No.	Parameter	Unit	Methodology	Requirements
1	Density (23°C)	g/cm³	ISO 1183	1,25 - 1,35
2	Melt flow rate—MFR¹ (250°C/2,16 kg)	[g/10min]	ISO 1133	7,6 - 15
3	Melt flow rate—MVR¹ (250°C/2,16 kg)	[cm³/10min]	ISO 1133	7,8 – 10,2
4	Tensile strength before ageing	[MPa]	ISO 527	≥40
5	Elongation at break before ageing	[%]	ISO 527	≥40
6	Tensile strength after ageing²	[MPa]	ISO 527	≥40
7	Elongation at break after ageing²	[%]	ISO 527	≥40

¹ The values are indicative and are agreed individually with the supplier.  
² Manufacturer have to specify the ageing requirements 70°C or 80°C or 100°C (±2)/168 h.

For the qualification tests a minimum of 500 g of sample is required.

2. Appearance

- a) Extruded hose: uniform and smooth surface, cross section without bubbles and porous which can be seen with the naked eye.
- b) Granulate: the raw material should be in the form of regular pellets with colour according to the customer's order. Impurity and dust on the raw material are unacceptable.

3. Packaging

Material should be packed in foil bags (25 kg), packages like bigbag or oktabins. The packaging method should protect the material against moisture, impurities and other factors which cause negative influence on a material.

NOTE: The printed version has unattended copy status

<b>FIBRAIN</b> 	<b>RAW MATERIALS REQUIREMENTS</b>	No: F.WMS.J.012	Revision: 05
		Date: 2024-11-08	Page: 2 / 2
<b>Polybutylene terephthalate - PBT</b>			

4. Marking

Put label containing: manufacturer's name or sign, name of the product, batch number, netto weight, date of production on each package. Supplier should not use label with red background.

5. Storage

Put material in dry, covered storage areas, protect from heat (a minimum 0,5 m from heating devices) and solar radiation. Prevent electrostatics formation, use appropriate electricity ground.

Oktabin should not be placed on the top of another oktabin.

6. Transportation

Material should be trasported by covered mean of transport. At the production hall palettes should be carried by forklift.

Note. A certificate containing the following information is required for each delivery:

- a) Production lot-batch identification.
- b) Results of lot/batch verification according to the requirements in point 1.
- c) Methodology of testing of respective parameters.
- d) The values of the individual parameters shall be given in units as in point 1.

7. Changes in the production process

In the case of any change in the chemical composition of the material (quality or quantity type) or change in the technological process of its production (resulting in change of physical or chemical properties of the material) manufacturer/supplier shall inform the customer about such change, at least 7 days before shipment.

NOTE: The printed version has unattended copy status



FIBRAIN

CORE NETWORK

# AirTrack

Product overview

→ [www.fibrain.com](http://www.fibrain.com)





## Broadband Equity Access & Deployment Program

[RESOURCES](#)[SERVICES](#)[STATE FUNDING OVERVIEW](#)[SUPPLIERS & PRODUCTS](#)[WINNCOM BEAD OVERVIEW](#)[LOGOUT](#)

### RESOURCES

Winncom / Nokia First Movers Webinar Series: West Virginia & Kansas:

Winncom & Nokia First Movers Webinar Series. Highlights West Virginia & Kansas BEAD Applications next steps



### RESOURCES

WISP Friendly Fiber: Aerial over Burial

Panel Discussion Recap: . The decision between aerial and buried fiber deployments hinges on understanding fiber optic networks and protecting broadband investments. Aerial fiber, hung above ground, is cheaper and quicker to install but prone to environmental damage. Buried fiber, placed underground, offers better protection and durability but at a higher cost. The choice depends on specific needs such as cost, environmental factors, and maintenance.. Click to learn more.



# Winncom BEAD Portal

[www.winncomus.com/bead/](http://www.winncomus.com/bead/)

"Trusting Your Broadband Mapping Data"  
A Primer for Broadband Offices

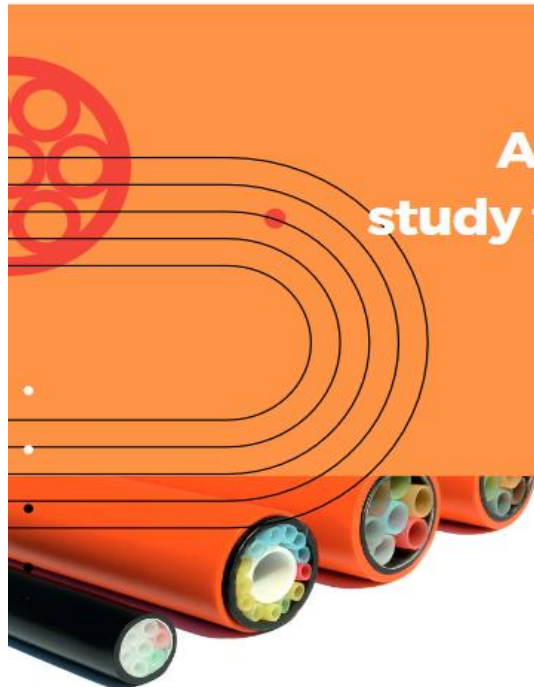
tech, and architectures. We'll highlight our active fiber products and extensive solutions. I'll delve into our fiber ecosystem, covering bulk fiber, cable assemblies, connectivity, and more. Lastly, I'll discuss



# The comprehensiveness of the METROJET system



A pilotage case  
study for Hungarian  
railways



The investor with a smile accepted this information and called the best engineers for the next day - D-day.

Appetizers prepared, so it is time to have fun in good company when the FIBRAIN METROJET is installed.



After talking time to start the job!



# WORLDWIDE PRESENCE

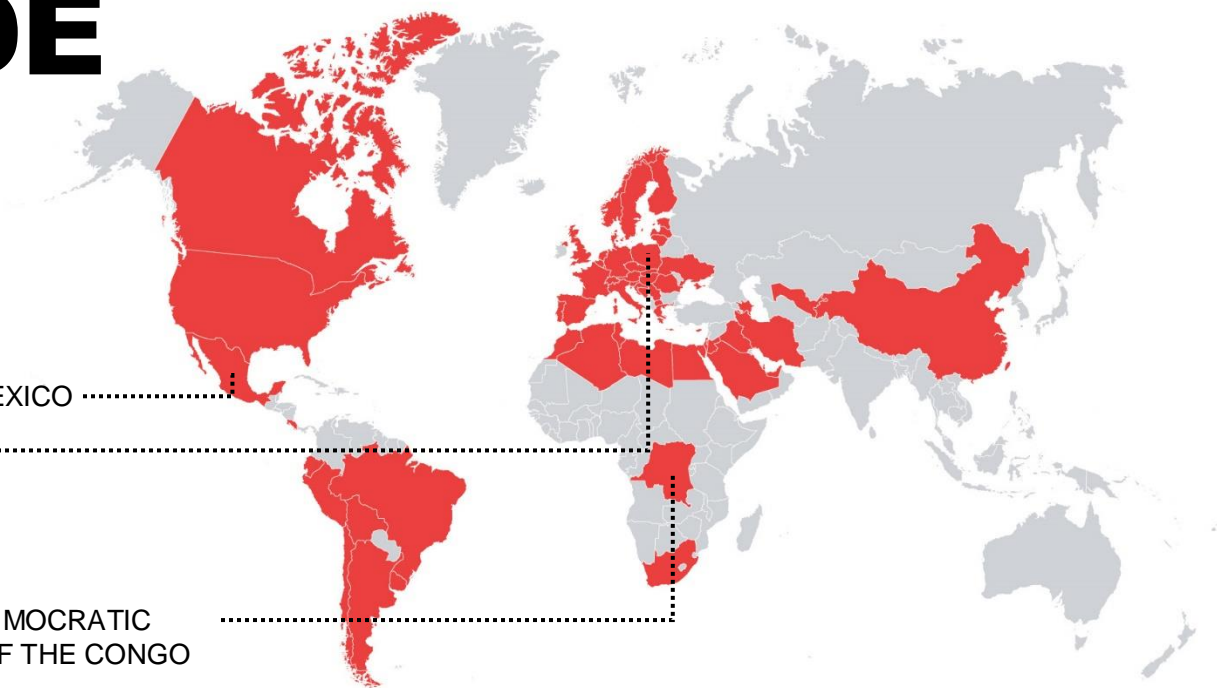


## FIBRAIN POLAND

Zaczernie 1  
Zaczernie 2  
Jasionka  
Głogów Małopolski

## FIBRAIN MEXICO

## FIBRAIN DEMOCRATIC REPUBLIC OF THE CONGO

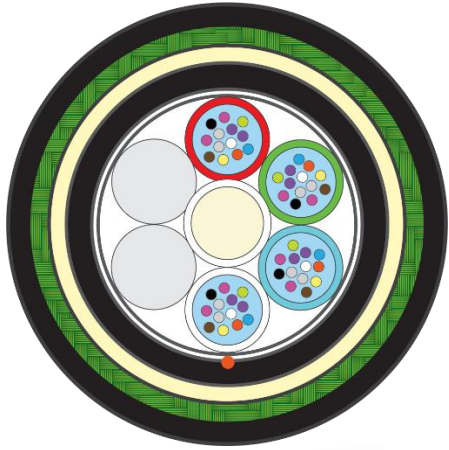


## WE COOPERATE AND SELL OUR PRODUCTS TO **OVER 80 COUNTRIES** WORLDWIDE

- Argentina
- Austria
- Azerbaijan
- Bahrain
- Belgium
- Bolivia
- Bosnia and Herzegovina
- Brazil
- Bulgaria
- Canada
- Chile
- China
- Congo
- Costa Rica
- Croatia
- Curacao
- Cyprus
- Czech Republic
- Denmark
- Democratic Republic of the Congo
- Ecuador
- Egypt
- Estonia
- Finland
- France
- Georgia
- Germany
- Great Britain
- Hungary
- Iraq
- Israel
- Italy
- Jordan
- Kuwait
- Latvia
- Lithuania
- Macedonia
- Malta
- Maroco
- Mexico
- Netherlands
- Norway
- Peru
- Portugal
- Romania
- Saudi Arabia
- Serbia
- Slovakia
- Slovenia
- South Africa
- South Korea
- Spain
- Sweden
- Switzerland
- Taiwan
- Tunisia
- Ukraine
- United Arab Emirates
- USA
- Uruguay



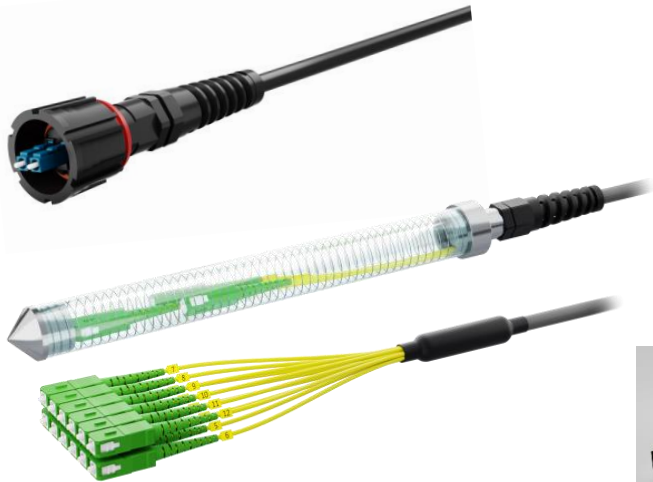
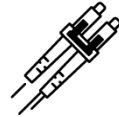
# CUSTOMIZABLE OPTICAL SOLUTION



FIBER OPTIC CABLE



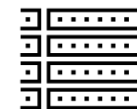
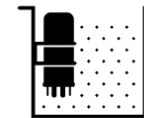
PRE-TERMINATED SOLUTIONS



ACTIVE DEVICES



PLASTICS AND METAL





# SCOPE OF SERVICES

VARIOEDGE provides a wide range of services from network design, planning, installation of fiber optic cables, fiber enclosures and junction boxes, fiber splicing to optimization services.



## DESIGN DEPARTMENT

VARIOEDGE highly-qualified engineering staff implements design works based on the latest telecommunications technologies and industry standards, including: the concept of fiber optic networks and structured cabling, construction and executive documentation, network optimization services. Each project is carried out individually based on the client's needs and requirements.



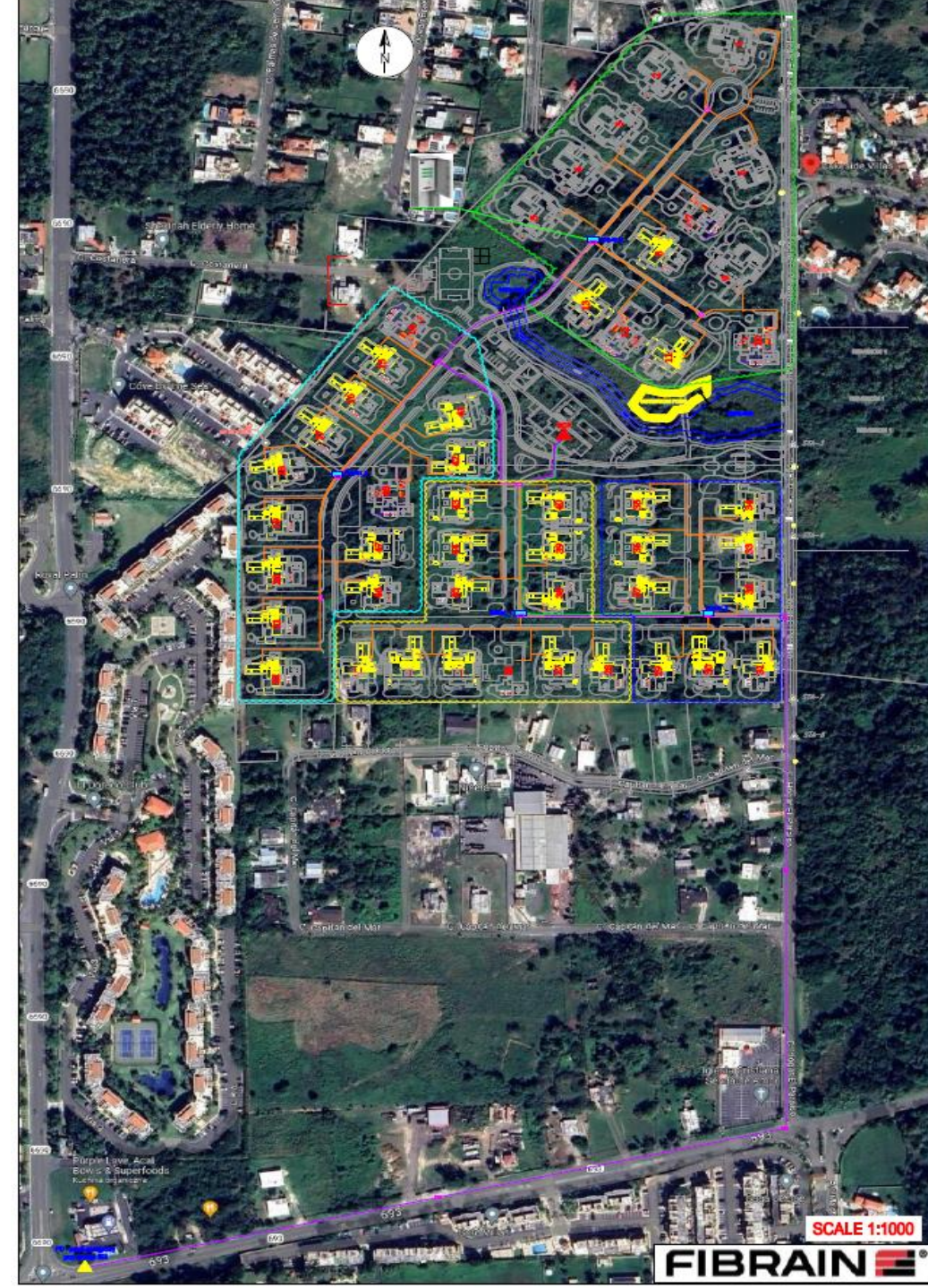
## IMPLEMENTATION DEPARTMENT

Years of experience in domestic and foreign projects and professional equipment enables us to provide a wide range of service.



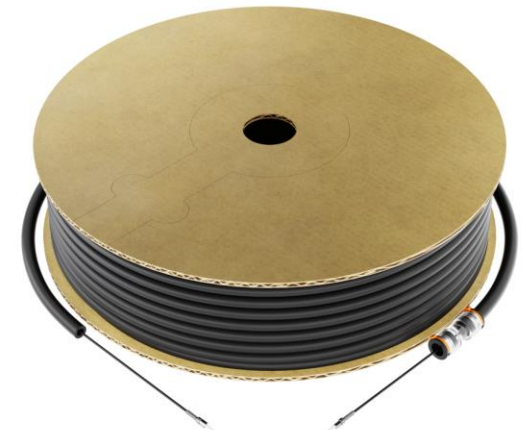
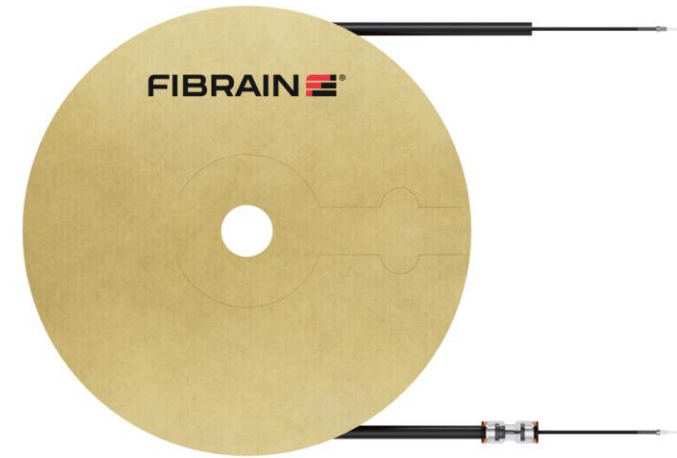
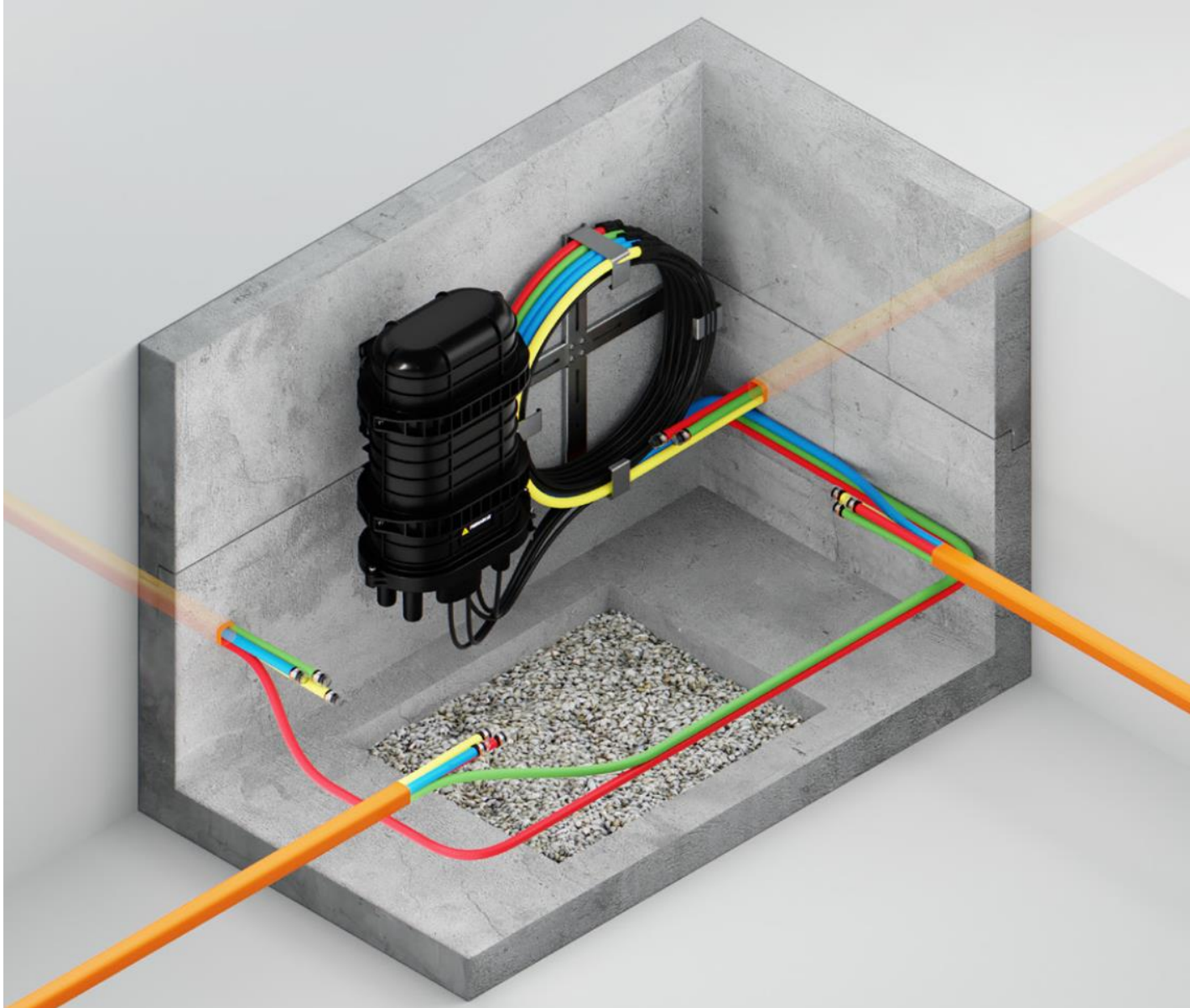
## FIBER OPTIC MEASUREMENT & NETWORK OPTIMIZATION DEPARTMENT

Qualified engineering staff performs optical measurements and analyses of fiber optic networks that comply with all necessary standards and norms in this area.





# MetroJet microduct system



## Action Items:

1. Schedule a consultation to strategize on positioning your company for a successful BEAD application in your state
2. Schedule a call to learn more about **Winncom BEAD Programs**

## Contact Information

Winncom Bead Consultation: [BEAD@Winncom.com](mailto:BEAD@Winncom.com) & [a.cernik@winncom.com](mailto:a.cernik@winncom.com)

## Winncom Portal Links

BEAD Portal: [www.winncomus.com/bead/](http://www.winncomus.com/bead/)

Fiber Solutions Page: <https://www.winncom.com/en/solutions/fiber>

FIBRAIN Landing Page: <https://www.winncom.com/en/manufacture/fibrain>